

MD ANALYSIS

CA 3 March Analysis

GAT Constitutional Area 3 Leader: Open

July 2020 to March 2021 (9 months) Results

CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	85	73	85	83	211
Charter Members	2561	2100	2513	2274	5639
New Members	7237	5414	5482	5750	9424
Drops	12311	14070	13106	12082	13034
Net Growth	-1564	-5564	-4319	-3078	3084

March (Only Results)

CA 3	Mar-18	Mar-19	Mar-20	Mar-21
New Clubs	10	15	10	9
Charter Members	321	373	229	423
New Members	762	607	350	453
Drops	887	843	686	1241
Net Growth	369	263	-10	-122

Statement for 3rd Quarter Results(previous 3 years)

CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
New Clubs	36	31	24
Charter Members	1054	847	726
New Members	1665	1490	1348
Drops	2942	2535	2272
Net Growth	209	84	146

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	1	0	11
		Charter Members	0	0	23	0	309
		New Members	0	23	12	15	48
		Drops	0	41	15	90	33
		Net Growth	0	-17	23	-75	381
R	Dominican Republic	New Clubs	0	0	3	0	0
		Charter Members	0	9	107	0	0
		New Members	0	149	141	0	0
		Drops	0	580	349	0	0
		Net Growth	0	-382	-80	0	0
B	Mexico	New Clubs	21	23	16	19	31
		Charter Members	583	602	421	402	642
		New Members	1050	740	730	871	910
		Drops	1545	2284	1993	1672	2314
		Net Growth	174	-729	-712	-218	-629
D	Various	New Clubs	6	6	10	0	0
		Charter Members	241	155	298	0	0
		New Members	584	457	519	0	0
		Drops	750	865	986	0	0
		Net Growth	145	-204	-120	0	0
63	Various	New Clubs	0	0	2	0	0
		Charter Members	0	0	46	0	0
		New Members	0	28	46	0	0
		Drops	0	31	54	0	0
		Net Growth	0	0	38	0	0
Total		New Clubs	27	29	32	19	42
		Charter Members	824	766	895	402	951
		New Members	1634	1397	1448	886	958
		Drops	2295	3801	3397	1762	2347
		Net Growth	319	-1332	-851	-293	-248

March (Only) Results

MD	GMT Area	CA 3	Mar-18	Mar-19	Mar-20	Mar-21
NA	Undistricted	New Clubs	0	1	0	0
		Charter Members	0	22	0	0
		New Members	0	2	0	0
		Drops	0	2	1	0
		Net Growth	0	22	-1	0
R	Dominican Republic	New Clubs	0	1	0	0
		Charter Members	0	22	0	0
		New Members	15	4	0	0
		Drops	7	14	0	0
		Net Growth	10	13	0	0
B	Mexico	New Clubs	0	5	3	3
		Charter Members	24	111	36	105
		New Members	81	55	66	45
		Drops	109	89	80	103
		Net Growth	65	79	28	78
D	Various	New Clubs	0	1	0	0
		Charter Members	9	33	0	0
		New Members	81	60	0	0
		Drops	24	46	0	0
		Net Growth	73	54	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	2	0	0
		New Members	3	6	0	0
		Drops	2	3	0	0
		Net Growth	1	5	0	0
Total		New Clubs	0	8	3	3
		Charter Members	33	190	36	105
		New Members	180	127	66	45
		Drops	142	154	81	103
		Net Growth	149	173	27	78

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
NA	Undistricted	New Clubs	0	1	0
		Charter Members	0	22	0
		New Members	18	2	5
		Drops	1	4	37
		Net Growth	18	20	-32
R	Dominican Republic	New Clubs	0	2	0
		Charter Members	0	69	0
		New Members	63	26	0
		Drops	69	84	0
		Net Growth	29	16	0
B	Mexico	New Clubs	11	6	4
		Charter Members	299	156	94
		New Members	266	220	301
		Drops	475	306	287
		Net Growth	194	110	155
D	Various	New Clubs	3	1	0
		Charter Members	80	54	0
		New Members	170	163	0
		Drops	194	168	0
		Net Growth	74	71	0
63	Various	New Clubs	0	2	0
		Charter Members	0	46	0
		New Members	9	31	0
		Drops	7	17	0
		Net Growth	2	60	0
Total		New Clubs	14	12	4
		Charter Members	379	347	94
		New Members	526	442	306
		Drops	746	579	324
		Net Growth	317	277	123

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
R	Dominican Republic	New Clubs	0	0	0	2	22
		Charter Members	0	0	0	100	438
		New Members	0	0	0	157	364
		Drops	0	0	0	415	581
		Net Growth	0	0	0	-103	282
F	Colombia	New Clubs	0	3	3	0	0
		Charter Members	32	118	86	0	0
		New Members	364	123	145	0	0
		Drops	527	899	680	0	0
		Net Growth	-77	-581	-378	0	0
H	Peru	New Clubs	11	0	0	0	0
		Charter Members	290	0	0	0	0
		New Members	764	0	0	0	0
		Drops	1065	0	0	0	0
		Net Growth	59	0	0	0	0
G	Ecuador	New Clubs	2	1	2	0	0
		Charter Members	71	38	90	0	0
		New Members	270	146	230	0	0
		Drops	637	526	351	0	0
		Net Growth	-207	-285	-13	0	0
D	Various	New Clubs	0	0	0	13	27
		Charter Members	0	0	0	440	895
		New Members	0	0	0	583	1182
		Drops	0	0	0	873	1010
		Net Growth	0	0	0	212	1145
E	Aruba Neth Antilles Peru	New Clubs	15	5	7	8	14
		Charter Members	384	139	198	211	353
		New Members	413	373	402	532	555
		Drops	660	633	639	324	357
		Net Growth	180	-99	-19	454	582
Total		New Clubs	28	9	12	23	63
		Charter Members	777	295	374	751	1686
		New Members	1811	642	777	1272	2101
		Drops	2889	2058	1670	1612	1948
		Net Growth	-45	-965	-410	563	2009

March (Only) Results

MD	GMT Area	CA 3	Mar-18	Mar-19	Mar-20	Mar-21
R	Dominican Republic	New Clubs	0	0	0	0
		Charter Members	0	0	1	35
		New Members	0	0	5	3
		Drops	0	0	12	24
		Net Growth	0	0	24	57
F	Colombia	New Clubs	0	0	0	0
		Charter Members	20	1	0	0
		New Members	40	30	0	0
		Drops	34	23	0	0
		Net Growth	63	32	0	0
G	Ecuador	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	24	11	0	0
		Drops	33	20	0	0
		Net Growth	13	-9	0	0
D	Various	New Clubs	0	0	3	1
		Charter Members	0	0	76	66
		New Members	0	0	31	61
		Drops	0	0	47	115
		Net Growth	0	0	67	44
E	Aruba Neth Antilles Peru	New Clubs	4	1	0	1
		Charter Members	98	24	0	43
		New Members	59	17	13	73
		Drops	18	29	8	26
		Net Growth	141	15	7	92
Total		New Clubs	5	1	3	2
		Charter Members	138	25	77	144
		New Members	123	58	49	137
		Drops	85	72	67	165
		Net Growth	217	38	98	193

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
R	Dominican Republic	New Clubs	0	0	0
		Charter Members	0	0	47
		New Members	0	0	36
		Drops	0	0	33
		Net Growth	0	0	96
F	Colombia	New Clubs	2	0	0
		Charter Members	97	3	0
		New Members	53	60	0
		Drops	175	87	0
		Net Growth	34	33	0
G	Ecuador	New Clubs	1	1	0
		Charter Members	21	41	0
		New Members	43	85	0
		Drops	94	87	0
		Net Growth	13	42	0
D	Various	New Clubs	0	0	6
		Charter Members	0	0	212
		New Members	0	0	137
		Drops	0	0	171
		Net Growth	0	0	202
E	Aruba Neth Antilles Peru	New Clubs	5	4	4
		Charter Members	120	85	83
		New Members	108	38	70
		Drops	74	61	22
		Net Growth	157	66	138
Total		New Clubs	8	5	10
		Charter Members	238	129	342
		New Members	204	183	243
		Drops	343	235	226
		Net Growth	204	141	436

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
F	Colombia	New Clubs	0	0	0	0	10
		Charter Members	0	0	0	2	234
		New Members	0	0	0	131	361
		Drops	0	0	0	371	449
		Net Growth	0	0	0	-198	247
H	Peru	New Clubs	0	0	0	14	0
		Charter Members	0	0	0	355	0
		New Members	0	0	0	586	0
		Drops	0	0	0	994	0
		Net Growth	0	0	0	27	0
G	Ecuador	New Clubs	0	0	0	0	10
		Charter Members	0	0	0	19	350
		New Members	0	0	0	186	266
		Drops	0	0	0	388	403
		Net Growth	0	0	0	-122	239
T	Chile	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	0	116
		New Members	0	0	0	0	408
		Drops	0	0	0	0	302
		Net Growth	0	0	0	0	272
LA	Brazil	New Clubs	3	3	5	0	0
		Charter Members	137	107	183	0	0
		New Members	441	389	306	0	0
		Drops	940	1057	1072	0	0
		Net Growth	-199	-496	-482	0	0
LB	Brazil	New Clubs	0	2	1	0	0
		Charter Members	28	62	34	0	0
		New Members	334	277	257	0	0
		Drops	746	619	626	0	0
		Net Growth	-335	-253	-295	0	0
LC	Brazil	New Clubs	5	0	0	0	0
		Charter Members	151	0	0	0	0
		New Members	794	0	0	0	0
		Drops	1442	0	0	0	0
		Net Growth	-403	0	0	0	0
LD	Brazil	New Clubs	3	0	0	0	0
		Charter Members	89	0	0	0	0
		New Members	769	0	0	0	0
		Drops	1351	0	0	0	0
		Net Growth	-442	0	0	0	0
Total		New Clubs	11	5	6	14	25
		Charter Members	405	169	217	376	700
		New Members	2338	666	563	903	1035
		Drops	4479	1676	1698	1753	1154
		Net Growth	-1379	-749	-777	-293	758

March (Only) Results

MD	GMT Area	CA 3	Mar-18	Mar-19	Mar-20	Mar-21
F	Colombia	New Clubs	0	0	0	0
		Charter Members	0	0	0	11
		New Members	0	0	6	12
		Drops	0	0	19	25
		Net Growth	0	0	-10	44
H	Peru	New Clubs	0	0	2	0
		Charter Members	0	0	45	0
		New Members	0	0	28	0
		Drops	0	0	12	0
		Net Growth	0	0	62	0
G	Ecuador	New Clubs	0	0	0	2
		Charter Members	0	0	2	52
		New Members	0	0	5	7
		Drops	0	0	13	41
		Net Growth	0	0	8	18
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	0	36
		Drops	0	0	0	15
		Net Growth	0	0	0	32
LA	Brazil	New Clubs	1	2	0	0
		Charter Members	44	49	0	0
		New Members	60	37	0	0
		Drops	52	35	0	0
		Net Growth	64	88	0	0
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	17	0	0
		Drops	59	38	0	0
		Net Growth	-29	-15	0	0
Total		New Clubs	1	2	2	2
		Charter Members	44	49	47	64
		New Members	86	54	39	55
		Drops	111	73	44	81
		Net Growth	35	73	60	94

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
F	Colombia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	25
		Drops	0	0	63
		Net Growth	0	0	-22
H	Peru	New Clubs	0	0	4
		Charter Members	0	0	97
		New Members	0	0	129
		Drops	0	0	181
		Net Growth	0	0	73
G	Ecuador	New Clubs	0	0	0
		Charter Members	0	0	7
		New Members	0	0	26
		Drops	0	0	90
		Net Growth	0	0	-3
LA	Brazil	New Clubs	2	2	0
		Charter Members	69	49	0
		New Members	120	73	0
		Drops	196	196	0
		Net Growth	29	-19	0
LB	Brazil	New Clubs	1	0	0
		Charter Members	31	3	0
		New Members	71	65	0
		Drops	146	146	0
		Net Growth	-39	-68	0
Total		New Clubs	3	2	4
		Charter Members	100	52	104
		New Members	191	138	180
		Drops	342	342	334
		Net Growth	-10	-87	48

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	0	0	0	0
		Charter Members	6	0	0	0	0
		New Members	85	0	0	0	0
		Drops	234	0	0	0	0
		Net Growth	-128	0	0	0	0
H	Peru	New Clubs	0	0	0	0	21
		Charter Members	0	0	0	0	590
		New Members	0	0	0	0	1105
		Drops	0	0	0	0	1022
		Net Growth	0	0	0	0	798
S	Bolivia	New Clubs	1	0	0	0	0
		Charter Members	27	0	0	0	0
		New Members	140	0	0	0	0
		Drops	268	0	0	0	0
		Net Growth	-79	0	0	0	0
O	Argentina	New Clubs	7	0	0	1	6
		Charter Members	171	0	0	23	181
		New Members	305	0	0	219	635
		Drops	580	0	0	853	644
		Net Growth	-89	0	0	-563	200
T	Chile	New Clubs	5	0	0	2	0
		Charter Members	112	0	0	42	0
		New Members	220	0	0	142	0
		Drops	339	0	0	353	0
		Net Growth	31	0	0	-158	0
M	Paraguay	New Clubs	1	0	0	0	0
		Charter Members	37	0	0	0	0
		New Members	183	0	0	0	0
		Drops	314	0	0	0	0
		Net Growth	-90	0	0	0	0
LC	Brazil	New Clubs	0	6	3	0	0
		Charter Members	0	174	90	0	0
		New Members	0	682	638	0	0
		Drops	0	1486	1591	0	0
		Net Growth	0	-539	-770	0	0
LD	Brazil	New Clubs	0	1	3	0	0
		Charter Members	0	67	99	0	0
		New Members	0	617	744	0	0
		Drops	0	1534	1435	0	0
		Net Growth	0	-751	-535	0	0
Total		New Clubs	14	7	6	3	27
		Charter Members	353	241	189	65	771
		New Members	933	1299	1382	361	1740
		Drops	1735	3020	3026	1206	1666
		Net Growth	-355	-1290	-1305	-721	998

March (Only) Results

MD	GMT Area	CA 3	Mar-18	Mar-19	Mar-20	Mar-21
H	Peru	New Clubs	0	0	0	0
		Charter Members	0	0	0	3
		New Members	0	0	0	34
		Drops	0	0	0	79
		Net Growth	0	0	0	-39
O	Argentina	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	7	29
		Drops	0	0	49	40
		Net Growth	0	0	-41	-9
T	Chile	New Clubs	0	0	0	0
		Charter Members	0	0	3	0
		New Members	0	0	17	0
		Drops	0	0	20	0
		Net Growth	0	0	0	0
LC	Brazil	New Clubs	1	0	0	0
		Charter Members	31	12	0	0
		New Members	99	143	0	0
		Drops	134	161	0	0
		Net Growth	8	8	0	0
LD	Brazil	New Clubs	0	0	0	0
		Charter Members	1	1	0	0
		New Members	102	118	0	0
		Drops	177	118	0	0
		Net Growth	-61	11	0	0
Total		New Clubs	1	0	0	0
		Charter Members	32	13	3	5
		New Members	201	261	24	63
		Drops	311	279	69	119
		Net Growth	-53	19	-41	-48

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
O	Argentina	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	48
		Drops	0	0	153
		Net Growth	0	0	-98
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	4
		New Members	0	0	35
		Drops	0	0	57
		Net Growth	0	0	-17
LC	Brazil	New Clubs	3	1	0
		Charter Members	97	38	0
		New Members	191	233	0
		Drops	367	394	0
		Net Growth	-58	-97	0
LD	Brazil	New Clubs	0	0	0
		Charter Members	6	2	0
		New Members	144	200	0
		Drops	360	318	0
		Net Growth	-173	-101	0
Total		New Clubs	3	1	0
		Charter Members	103	40	4
		New Members	335	433	83
		Drops	727	712	210
		Net Growth	-231	-198	-115

MD Wise Analysis

MD	GMT Area	CA 3	2016-2017	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	9	0	0	0	0
		New Members	23	0	0	0	0
		Drops	55	0	0	0	0
		Net Growth	-9	0	0	0	0
R	Dominican Republic	New Clubs	5	0	0	0	0
		Charter Members	188	0	0	0	0
		New Members	234	0	0	0	0
		Drops	356	0	0	0	0
		Net Growth	101	0	0	0	0
J	Uruguay	New Clubs	0	0	0	1	2
		Charter Members	0	0	0	33	39
		New Members	0	0	0	116	236
		Drops	0	0	0	299	248
		Net Growth	0	0	0	-126	49
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	236	0	0	0	0
		Drops	445	0	0	0	0
		Net Growth	-173	0	0	0	0
H	Peru	New Clubs	0	8	14	0	0
		Charter Members	0	247	381	0	0
		New Members	0	470	475	0	0
		Drops	0	1512	1061	0	0
		Net Growth	0	-683	-133	0	0
S	Bolivia	New Clubs	0	5	2	4	14
		Charter Members	0	132	119	87	349
		New Members	0	170	108	66	392
		Drops	0	291	310	362	490
		Net Growth	0	26	-59	-166	280
M	Paraguay	New Clubs	0	2	5	6	16
		Charter Members	0	64	142	178	430
		New Members	0	159	163	220	437
		Drops	0	315	473	509	523
		Net Growth	0	-81	-138	-75	401
63	Various	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	28	0	0	0	0
		Drops	57	0	0	0	0
		Net Growth	-23	0	0	0	0
Total		New Clubs	5	15	21	11	32
		Charter Members	202	443	642	298	818
		New Members	521	799	746	402	1065
		Drops	913	2118	1844	1170	1261
		Net Growth	-104	-738	-330	-367	730

March (Only) Results

MD	GMT Area	CA 3	Mar-18	Mar-19	Mar-20	Mar-21
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	15	13
		Drops	0	0	17	19
		Net Growth	0	0	-1	-1
H	Peru	New Clubs	0	2	0	0
		Charter Members	2	50	0	0
		New Members	33	45	0	0
		Drops	61	78	0	0
		Net Growth	-21	27	0	0
S	Bolivia	New Clubs	0	0	2	0
		Charter Members	0	0	45	2
		New Members	31	4	6	12
		Drops	16	11	31	28
		Net Growth	16	-6	22	-11
M	Paraguay	New Clubs	1	1	0	1
		Charter Members	28	22	1	21
		New Members	35	8	5	7
		Drops	14	20	3	48
		Net Growth	51	10	5	-15
Total		New Clubs	1	3	2	1
		Charter Members	30	72	46	24
		New Members	99	57	26	32
		Drops	91	109	51	95
		Net Growth	46	31	26	-27

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
J	Uruguay	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	31
		Drops	0	0	53
		Net Growth	0	0	-17
H	Peru	New Clubs	1	5	0
		Charter Members	62	131	0
		New Members	132	142	0
		Drops	336	210	0
		Net Growth	-93	83	0
S	Bolivia	New Clubs	3	1	2
		Charter Members	68	20	49
		New Members	67	20	19
		Drops	101	76	73
		Net Growth	41	-32	2
M	Paraguay	New Clubs	1	3	2
		Charter Members	30	83	57
		New Members	56	15	32
		Drops	74	91	39
		Net Growth	16	9	74
Total		New Clubs	5	9	4
		Charter Members	160	234	106
		New Members	255	177	82
		Drops	511	377	165
		Net Growth	-36	60	59

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	3	0	0
		Charter Members	2	72	0	0
		New Members	100	152	0	0
		Drops	238	225	0	0
		Net Growth	-116	9	0	0
O	Argentina	New Clubs	7	2	0	0
		Charter Members	159	57	0	0
		New Members	319	216	0	0
		Drops	762	969	0	0
		Net Growth	-260	-671	0	0
T	Chile	New Clubs	1	3	0	0
		Charter Members	25	67	0	0
		New Members	192	198	0	0
		Drops	397	277	0	0
		Net Growth	-114	16	0	0
LA	Brazil	New Clubs	0	0	1	7
		Charter Members	0	0	61	220
		New Members	0	0	343	659
		Drops	0	0	974	1075
		Net Growth	0	0	-501	-143
LB	Brazil	New Clubs	0	0	1	0
		Charter Members	0	0	25	0
		New Members	0	0	261	0
		Drops	0	0	705	0
		Net Growth	0	0	-383	0
Total		New Clubs	8	8	2	7
		Charter Members	186	196	86	220
		New Members	611	566	604	659
		Drops	1397	1471	1679	1075
		Net Growth	-490	-646	-884	-143

March (Only) Results

MD	GMT Area	CA 3	Mar-18	Mar-19	Mar-20	Mar-21
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	16	0	0
		Drops	21	19	0	0
		Net Growth	-15	1	0	0
O	Argentina	New Clubs	2	0	0	0
		Charter Members	43	0	0	0
		New Members	45	15	0	0
		Drops	84	87	0	0
		Net Growth	4	-70	0	0
T	Chile	New Clubs	0	1	0	0
		Charter Members	1	24	0	0
		New Members	24	19	0	0
		Drops	42	50	0	0
		Net Growth	-14	-2	0	0
LA	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	11	7
		New Members	0	0	36	32
		Drops	0	0	96	265
		Net Growth	0	0	-36	-209
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	20	0
		Drops	0	0	51	0
		Net Growth	0	0	-27	0
Total		New Clubs	2	1	0	0
		Charter Members	44	24	11	7
		New Members	73	50	56	32
		Drops	147	156	147	265
		Net Growth	-25	-71	-63	-209

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr	2018-2019 3rd Qtr	2019-2020 3rd Qtr
J	Uruguay	New Clubs	0	1	0
		Charter Members	0	21	0
		New Members	10	31	0
		Drops	34	45	0
		Net Growth	-21	14	0
O	Argentina	New Clubs	3	0	0
		Charter Members	69	0	0
		New Members	85	47	0
		Drops	159	160	0
		Net Growth	-3	-108	0
T	Chile	New Clubs	0	1	0
		Charter Members	5	24	0
		New Members	59	39	0
		Drops	80	85	0
		Net Growth	-11	-15	0
LA	Brazil	New Clubs	0	0	0
		Charter Members	0	0	17
		New Members	0	0	87
		Drops	0	0	215
		Net Growth	0	0	-73
LB	Brazil	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	0	0	73
		Drops	0	0	201
		Net Growth	0	0	-116
Total		New Clubs	3	2	0
		Charter Members	74	45	19
		New Members	154	117	160
		Drops	273	290	416
		Net Growth	-35	-109	-189

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LC	Brazil	New Clubs	5	9
		Charter Members	142	280
		New Members	610	878
		Drops	1326	1426
		Net Growth	-466	-195
Total		New Clubs	5	9
		Charter Members	142	280
		New Members	610	878
		Drops	1326	1426
		Net Growth	-466	-195

March (Only) Results

MD	GMT Area	CA 3	Mar-20	Mar-21
LC	Brazil	New Clubs	0	1
		Charter Members	9	43
		New Members	49	57
		Drops	111	179
		Net Growth	-48	-74
Total		New Clubs	0	1
		Charter Members	9	43
		New Members	49	57
		Drops	111	179
		Net Growth	-48	-74

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 3rd Qtr
LC	Brazil	New Clubs	1
		Charter Members	34
		New Members	159
		Drops	302
		Net Growth	-94
Total		New Clubs	1
		Charter Members	34
		New Members	159
		Drops	302
		Net Growth	-94

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
LD	Brazil	New Clubs	6	2
		Charter Members	154	92
		New Members	696	586
		Drops	1542	1470
		Net Growth	-605	-696
Total		New Clubs	6	2
		Charter Members	154	92
		New Members	696	586
		Drops	1542	1470
		Net Growth	-605	-696

March (Only) Results

MD	GMT Area	CA 3	Mar-20	Mar-21
LD	Brazil	New Clubs	0	0
		Charter Members	0	30
		New Members	37	16
		Drops	115	156
		Net Growth	-73	-75
Total		New Clubs	0	0
		Charter Members	0	30
		New Members	37	16
		Drops	115	156
		Net Growth	-73	-75

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 3rd Qtr
LD	Brazil	New Clubs	1
		Charter Members	23
		New Members	126
		Drops	291
		Net Growth	-128
Total		New Clubs	1
		Charter Members	23
		New Members	126
		Drops	291
		Net Growth	-128

MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	16	28
		Drops	32	37
		Net Growth	-12	-7
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	16	28
		Drops	32	37
		Net Growth	-12	-7

March (Only) Results

MD	GMT Area	CA 3	Mar-20	Mar-21
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	4	7
		Drops	1	9
		Net Growth	4	-2
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	4	7
		Drops	1	9
		Net Growth	4	-2

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 3rd Qtr
63	Various	New Clubs	0
		Charter Members	0
		New Members	9
		Drops	4
		Net Growth	6
Total		New Clubs	0
		Charter Members	0
		New Members	9
		Drops	4
		Net Growth	6

MD Wise Analysis

MD	GMT Area	CA 3	2020-2021
LB	Brazil	New Clubs	4
		Charter Members	121
		New Members	374
		Drops	650
		Net Growth	-122
Total		New Clubs	4
		Charter Members	121
		New Members	374
		Drops	650
		Net Growth	-122

